

# CISCO AND CDW

## Empower Your Digital Future

As a tier-one Cisco Gold Certified Partner CDW has achieved the highest level of credibility with the broadest range of expertise across Cisco's four architectures: **Enterprise Networks, Security, Collaboration, and Data Centre**. At CDW, we have integrated the deepest level of Cisco Lifecycle Services expertise into our offerings and can demonstrate a measurably high level of customer satisfaction.

### Join a powerful partnership

As a Cisco Gold Certified Partner for over 10 years, CDW is prepared to deliver intelligent and integrated network solutions that meet your business needs.

With access to the most comprehensive sales, technical, and lifecycle services training and resources, CDW can sell, deliver, and support Cisco solutions. Combining Cisco's expertise with our own value-added services portfolio uniquely positions CDW to serve as your trusted technology advisor.

### Strong foundations

The Cisco and CDW partnership creates three strengths.

#### 1 SCOPE

- UK&I Partner of the Year 2019
- CDW's has been honored with multiple awards over the years and continues to be recognised for its capabilities in delivering Cisco solutions



#### 2 SCALE

- CDW is part of the Cisco Global Partner Network that enables us to collaborate with Global partners and better serve out multinational customers.
- Utilising the GPN, CDW can facilitate global orders in the country, using the customer's global price list.



#### 3 EXPERTISE

- CDW has achieved Gold Certified excellence in navigating the complex process of building cloud environments. The specialisation is the result of a rigorous evaluation process in which CDW demonstrated master-level capabilities in designing, deploying, and supporting data centre cloud-ready infrastructure,
- An established record of success implementing the technology for our customers.



## Cisco and CDW specialisations

### Enterprise Networks



The Cisco Enterprise Network Architecture specialisation allows us to drive everything from a simple network addition to building the wireless office of the future.

Whether a traditional on-premise solution using Cisco DNA, A software-defined network using Cisco SD-WAN solutions, or a cloud-managed architecture with Meraki, CDW can help install, configure, and deploy to help maximise investments.

### Security



The Cisco Security Architecture Specialisation recognises CDW's skills, knowledge, and expertise in selling, designing, installing, and supporting the Security Architecture.

CDW offers a holistic approach to cybersecurity, enacting layers of protection from network security to the cloud, from endpoint to the user integrating Cisco security at every step.

### Collaboration



As a specialised Collaboration partner at CDW, we help customers look at how collaboration can help define the employee of the future allowing a secure platform to work from anywhere on any device. By doing this we help drive the adoption of new mobility tools such as Webex Teams and their integration to optimise the Cisco/Apple experience.

### Data centre & Cloud



The Cisco Data Centre Architecture Specialisation endorses CDW's ability to support a highly mobile workforce,

Whether it be from a data centre refresh, enabling application performance management with AppDynamics to making the switch to a Hyperconverged Infrastructure using Hyperflex, CDW is best placed to advise on the right journey based on the desired outcomes.

## Why CDW?

- Fortune 500 company with a 36 year track record
- More than 250,000 public and private sector customers in the United States, United Kingdom, and Canada
- Access to industry experts specialising in government, education, healthcare, retail, and more
- An array of offerings ranging from hardware, software and services to integrated IT solutions encompassing security, the cloud, data centre, and networking
- Access to more than 100,000 products and services from more than 1,000 leading and emerging brands
- Certified engineers with unrivalled product expertise, delivering global support

## Next steps

We offer comprehensive services and solutions to help reduce complexity and risk in IT projects and maximise business outcomes.

Contact our experienced specialists to help you assess, design, deploy and manage your technology environments.

Click here to see our [resources](#).

**Have more questions?**

Book a meeting with one of our [consultants](#).



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